



**BEST VALUE
INSURANCE
AGENCY, INC.**

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MEMORANDUM

To: _____ (hereinafter referred to as the “Agent”)
From: Best Value Insurance Agency, Inc. (hereinafter referred to as the “Company”)
Subject: Agent Referral Agreement
Date: Friday, October 13, 2006

The company will agree to pay the referring agent bonuses, based on the table below, for referring to the company new agents to write business. The bonuses will start at \$200 and can increase up to \$1,100 per agent referred if the referred agent meets the minimum production requirements within the allotted time. After 7+ agents referred, the referring agent is eligible for the GA program.

| Agent Referred | Referral Bonus (Minimum Production Met within 6 months \$10,000 annual premium) | Referral Bonus (Minimum Production Met within 1 year \$30,000 annual premium*) |
|-----------------------|---|--|
| 1 | \$200 | \$200 |
| 2 | \$250 | \$250 |
| 3 | \$300 | \$300 |
| 4 | \$350 | \$350 |
| 5 | \$400 | \$400 |
| 6 | \$450 | \$450 |
| 7 | \$550 | \$550 |

Brokerage General Agent
Best Value Insurance Agency Inc

Agent Signature
____/____/____
Date

* This is the first \$10,000 plus an additional \$20,000 in annual premium